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Incorporation of Company, Gabriel India, in 1961

Pioneer of Ride Control Products in the country

Established significant presence in all channels of automotive sale, OE, Aftermarket and Exports

Well diversified OEM Customer Base in every automotive segment, 2/3 Wheelers, Passenger Cars and Commercial Vehicles

Built Strong Manufacturing Capabilities across India

Strong R&D with over 11 patents in Products & Processes

Led by Experienced & Professional Management
## Pioneer of Ride Control Products...

<table>
<thead>
<tr>
<th>2/3 Wheeler</th>
<th>Passenger Car</th>
<th>Commercial Vehicle &amp; Railways</th>
</tr>
</thead>
<tbody>
<tr>
<td>Front Forks</td>
<td>McPherson Struts</td>
<td>Shock Absorbers</td>
</tr>
<tr>
<td>Hydraulic Shock Absorbers</td>
<td>Gas Shock Absorbers</td>
<td>Cabin Dampers</td>
</tr>
<tr>
<td>Gas Shock Absorbers</td>
<td>Cartridges</td>
<td>Seat Dampers</td>
</tr>
</tbody>
</table>

**AFTER MARKET ACROSS ALL SEGMENTS**
......With Diversified Revenue-Mix

Sales (Rs. Mn)

<table>
<thead>
<tr>
<th>Year</th>
<th>Sales (Rs. Mn)</th>
</tr>
</thead>
<tbody>
<tr>
<td>FY10</td>
<td>6,883</td>
</tr>
<tr>
<td>FY11</td>
<td>9,617</td>
</tr>
<tr>
<td>FY12</td>
<td>11,153</td>
</tr>
<tr>
<td>FY13</td>
<td>11,960</td>
</tr>
<tr>
<td>FY14</td>
<td>12,745</td>
</tr>
<tr>
<td>FY15</td>
<td>14,441</td>
</tr>
</tbody>
</table>

CAGR +16%

Segment - Wise - FY15

- 2/3 Wheelers: 63%
- Passenger cars: 26%
- Commercial Vehicles: 11%

Channel - Wise - FY15

- OE: 86%
- Aftermarket: 11%
- Exports: 4%
### Key OE Customers

<table>
<thead>
<tr>
<th>2/3 Wheelers</th>
<th>Passenger Cars</th>
<th>Commercial Vehicles &amp; Railways</th>
</tr>
</thead>
<tbody>
<tr>
<td>TVS</td>
<td>HONDA</td>
<td>ISUZU</td>
</tr>
<tr>
<td>BAJAJ</td>
<td>TATA</td>
<td>MAN</td>
</tr>
<tr>
<td>HONDA</td>
<td>TATA</td>
<td>ISUZU</td>
</tr>
<tr>
<td>YAMAHA</td>
<td>TOYOTA</td>
<td>FORCE MOTORS</td>
</tr>
<tr>
<td>SUZUKI</td>
<td>FORD</td>
<td>ISUZU</td>
</tr>
<tr>
<td>ROYAL ENFIELD</td>
<td>MAHINDRA</td>
<td>TATA</td>
</tr>
<tr>
<td>genZe by MAHINDRA</td>
<td>HYUNDAI</td>
<td>MAHINDRA</td>
</tr>
<tr>
<td>PIAGGIO VEHICLES PVT. LTD.</td>
<td>MARUTI</td>
<td>MAHINDRA</td>
</tr>
<tr>
<td></td>
<td>VE COMMERCIAL VEHICLES</td>
<td>MAHINDRA</td>
</tr>
</tbody>
</table>

“No” OE Customer accounts for more than 20% of Total sales - Balanced Portfolio
Aftermarket

“Gabriel” - Brand synonymous with shock absorbers, with market share of 45%

Established Pan-India network
  - 17 CFA Locations
  - 300 - 350 dealer network & supported by 5000 retail outlets

To ensure leading position, offers complete range of ride control products

More than 500 products launched under “Gabriel” brand in last 5 years

Branding Initiatives

“Elite Retailer Program” – First of its kind in industry

With objective to build loyalty amongst retailers & mechanics

Honouring and embracing brand- loyal / Next Gen Loyalist

1st Phase - 500 Retailers Pan India, 2nd Phase: Mechanics

Aftermarket Sales (Rs.Mn)

<table>
<thead>
<tr>
<th>Year (FY)</th>
<th>Sales (Rs.Mn)</th>
</tr>
</thead>
<tbody>
<tr>
<td>FY10</td>
<td>594</td>
</tr>
<tr>
<td>FY11</td>
<td>874</td>
</tr>
<tr>
<td>FY12</td>
<td>1,004</td>
</tr>
<tr>
<td>FY13</td>
<td>1,205</td>
</tr>
<tr>
<td>FY14</td>
<td>1,415</td>
</tr>
<tr>
<td>FY15</td>
<td>1,516</td>
</tr>
</tbody>
</table>

CAGR +21%
• Establishing Network in 8 New Geographies
  • Through Structured Market Research & Systematic approach ingraining seeds of Gabriel India competencies worldwide
  • Created presence across Colombia, Venezuela, USA, Iran, Japan, African markets & Italy
• Services OE and Aftermarket demand
• Dedicated Marketing Team for Exports
• Strengthening Business with Gabriel Colombia
• 4% of Total Sales in FY15

**NEW ORDERS**

• Won an Exports order from Mahindra GenZe USA for E Scooter - Amphere
• Won an Exports OEM order from ASEAN Region
Strategic Manufacturing Footprint

- Ashok Leyland
- Honda Cars
- Honda Motorcycles
- ICML
- Maruti Suzuki
- Suzuki Motorcycles
- SML Isuzu
- Tata Motors
- TVS Motors
- Yamaha India

- AMW
- GM
- Tata Motors
- Honda Motorcycles

- Bajaj Auto
- FIAT
- Force Motors
- GM
- Mahindra
- Mahindra Trucks & Buses
- MAN Trucks
- Piaggio
- Skoda
- VW
- Volvo Eicher

- Ashok Leyland
- Bharat Benz
- Hindustan Motors
- Hyundai
- Royal Enfield
- Tata Motors
- Toyota Kirloskar
- TVS Motors

- GIL Presence
- GIL Plants
- GIL Satellite Locations

- Satellite Locations:
  - Parwanoo
  - Khandsa
  - Dewas
  - Nashik
  - Sanand
  - Pune
  - Hosur
  - Malur
  - Aurangabad

- Strategic Manufacturing Footprint

- Hindustan Motors
Nashik

- Client Key Features
  - Commenced production in 1990
  - Products: Shock Absorbers & Front Forks
  - TC with Yamaha Motors Hydraulic System

Hosur

- Client Key Features
  - Commenced production in 1997
  - Products: Shock Absorbers & Front Forks
  - TC with KYB Japan & Yamaha Motors Hydraulic System

Parwanoo

- Client Key Features
  - Commenced production in 2007
  - Segment Serviced: 2Wheelers, Passenger Cars, Commercial Vehicles and Aftermarket
  - Products: Shock Absorbers, Struts and Front Forks
**Client**

**Key Features**

**Passenger Cars**

- Commenced production in 1997
- Segment Serviced: Passenger Cars, Utility Vehicles and Railway
- Products: Shock Absorbers & Struts

**Commercial Vehicle**

- Commenced production in 1992
- Segment Serviced: OE, Aftermarket and Exports
- Products: Shox – Commercial Vehicles

**Chakan**

- Commenced production in 2007
- Products: Shock Absorbers & Struts
- TC with KYB Japan

**Dewas**

- Commenced production in 2007
- Products: Shock Absorbers & Struts
- TC with KYB Japan
In-house Research & Development

- Well equipped State-of-the-art R&D centres
  - Chakan, Hosur & Nashik
- Dept of Scientific Industrial Research approved R&D centres for development of Suspension Products
- Most Experienced R & D team in India

Technical Collaborations with Global Leaders

- KYB Japan – Passenger Cars
- KYBSE Spain – Passenger Cars & Commercial Vehicles
- Yamaha Motor Hydraulic System Company - 2 /3 Wheelers
- KONI – Luxury Commercial Vehicle & Buses

Proven Engineering Capabilities - Product

- First to introduce adjustable rear suspension for 2W
- Designed & developed Remote Canister Shock Absorber
- Introduced Front Forks for Performance Bikes
- Co-developed suspensions for Volkswagen Polo & introduced concept of hollow Piston Rods in India

Proven Engineering Capabilities - Process

- 1st to design & develop robotised damper assembly line for 2W
- Crank type damper force testing machine
- Laser welding of outer tube
- In – house equipment design & development for Shox manufacturing

Honored with “Golden Peacock Eco – Innovation Award 2012”
KONI, a Netherland based company and part of New York-based ITT Corp, has more than 150 years of experience in the area of Shock Absorber solutions.

Develops, manufactures and markets high class performance shock absorbers for all types of cars and commercial vehicles.

Present in India in the luxury vehicles segment with increased focus on the growing Indian Luxury bus and CV segment.

Under arrangement, KONI will provide technology to design, develop and manufacture innovative damper products for Commercial Vehicles, Buses & Industrial Equipment Suspensions.

Cater to OEMs as well as Aftermarket demand in India, Bangladesh, Sri Lanka, Nepal and Bhutan.

Better products specially designed and suited for the Indian market.

Best possible technology combined with fastest time to market.

Enhance ride & performance of vehicle.

...To help deliver high technology automotive products to the Indian market in lesser time.
To grow...

- Exports Focus
- In Organic Growth
- Global Manufacturing Footprint
- Customer Focus

SALES GROWTH

EFFICIENCY IMPROVEMENT
- Debt Reduction
- BEP Reduction
- Simplification
- Automation

TECHNOLOGY & INNOVATION
- R & D Focus
- Sustainable Manufacturing
- Innovation Culture

SALES GROWTH

EFFICIENCY IMPROVEMENT

TECHNOLOGY & INNOVATION
**SBU Structure for focused approach**

- Created Strategic Business Units for each automotive segment: 2Wheelers/3Wheelers, Passenger Cars & Commercial Vehicles/Railways and After-Market Channel
- To derive benefits in
  - Customer & Product Focus
  - Export Push
  - After market expansion

**Focus Area: SBU-wise**

**2/3 Wheelers**
- Quality & Process Technology
- Capacity Enhancement

**Passenger Cars**
- Product Innovation
- Improving Market Share

**Commercial Vehicles**
- Product Technology
- New Product Devolvement

After-Market Presence across all business segments
Financial Highlights

Head Office, Pune, India
## Profit & Loss Highlights

<table>
<thead>
<tr>
<th></th>
<th>FY15</th>
<th>FY14</th>
<th>FY13</th>
</tr>
</thead>
<tbody>
<tr>
<td>Revenue</td>
<td>14,441</td>
<td>12,866</td>
<td>12,053</td>
</tr>
<tr>
<td>Raw Material</td>
<td>10,432</td>
<td>9,266</td>
<td>8,644</td>
</tr>
<tr>
<td>Employee Expenses</td>
<td>1,075</td>
<td>982</td>
<td>911</td>
</tr>
<tr>
<td>Other Expenses</td>
<td>1,769</td>
<td>1,714</td>
<td>1,672</td>
</tr>
<tr>
<td>EBITDA</td>
<td>1,164</td>
<td>904</td>
<td>826</td>
</tr>
<tr>
<td>\textit{Margin}</td>
<td>8.1%</td>
<td>7.0%</td>
<td>6.9%</td>
</tr>
<tr>
<td>Other Income</td>
<td>43</td>
<td>56</td>
<td>40</td>
</tr>
<tr>
<td>Interest &amp; Finance Charges</td>
<td>55</td>
<td>90</td>
<td>123</td>
</tr>
<tr>
<td>Depreciation</td>
<td>311</td>
<td>271</td>
<td>273</td>
</tr>
<tr>
<td>PBT before Exceptional Item</td>
<td>841</td>
<td>600</td>
<td>471</td>
</tr>
<tr>
<td>\textit{Margin}</td>
<td>5.8%</td>
<td>4.7%</td>
<td>3.9%</td>
</tr>
<tr>
<td>Exceptional Item*</td>
<td>6</td>
<td>42</td>
<td>59</td>
</tr>
<tr>
<td>PBT</td>
<td>835</td>
<td>558</td>
<td>412</td>
</tr>
<tr>
<td>Tax</td>
<td>235</td>
<td>132</td>
<td>30</td>
</tr>
<tr>
<td>PAT</td>
<td>600</td>
<td>426</td>
<td>381</td>
</tr>
<tr>
<td>\textit{PAT Margin}</td>
<td>4.2%</td>
<td>3.3%</td>
<td>3.2%</td>
</tr>
<tr>
<td>Cash PAT</td>
<td>912</td>
<td>697</td>
<td>654</td>
</tr>
</tbody>
</table>

* Exceptional Item includes provision made on re-assessment of disputed liabilities towards rates & taxes
<table>
<thead>
<tr>
<th></th>
<th>Rs. Mn</th>
<th>Mar-15</th>
<th>Mar-14</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Shareholder’s Fund</strong></td>
<td></td>
<td>3,254</td>
<td>2,852</td>
</tr>
<tr>
<td>Share capital</td>
<td></td>
<td>144</td>
<td>144</td>
</tr>
<tr>
<td>Reserves &amp; Surplus</td>
<td></td>
<td>3,111</td>
<td>2,708</td>
</tr>
<tr>
<td><strong>Non-current liabilities</strong></td>
<td></td>
<td>256</td>
<td>232</td>
</tr>
<tr>
<td>Long term borrowings</td>
<td></td>
<td>58</td>
<td>96</td>
</tr>
<tr>
<td>Other non-current liabilities</td>
<td></td>
<td>198</td>
<td>136</td>
</tr>
<tr>
<td><strong>Current liabilities</strong></td>
<td></td>
<td>2,653</td>
<td>2,777</td>
</tr>
<tr>
<td>Short term borrowings</td>
<td></td>
<td>0</td>
<td>468</td>
</tr>
<tr>
<td>Trade Payables</td>
<td></td>
<td>1,907</td>
<td>1,572</td>
</tr>
<tr>
<td>Other current liabilities</td>
<td></td>
<td>746</td>
<td>737</td>
</tr>
<tr>
<td><strong>Total Liabilities</strong></td>
<td></td>
<td>6,164</td>
<td>5,861</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th></th>
<th>Rs. Mn</th>
<th>Mar-15</th>
<th>Mar-14</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Non-current assets</strong></td>
<td></td>
<td>2,958</td>
<td>3,032</td>
</tr>
<tr>
<td>Fixed assets</td>
<td></td>
<td>2,708</td>
<td>2,797</td>
</tr>
<tr>
<td>Long-term loans and advances</td>
<td></td>
<td>226</td>
<td>233</td>
</tr>
<tr>
<td>Other non-current assets</td>
<td></td>
<td>24</td>
<td>2</td>
</tr>
<tr>
<td><strong>Current assets</strong></td>
<td></td>
<td>3,206</td>
<td>2,829</td>
</tr>
<tr>
<td>Inventories</td>
<td></td>
<td>1,121</td>
<td>1,168</td>
</tr>
<tr>
<td>Trade receivables</td>
<td></td>
<td>1,723</td>
<td>1,361</td>
</tr>
<tr>
<td>Cash and bank balances</td>
<td></td>
<td>39</td>
<td>47</td>
</tr>
<tr>
<td>Short-term loans and advances</td>
<td></td>
<td>321</td>
<td>253</td>
</tr>
<tr>
<td>Other current assets</td>
<td></td>
<td>1</td>
<td>0</td>
</tr>
<tr>
<td><strong>Total Assets</strong></td>
<td></td>
<td>6,164</td>
<td>5,861</td>
</tr>
</tbody>
</table>
Profitability Highlights

Revenue
CAGR +16%

FY10: 6,970
FY11: 9,700
FY12: 11,282
FY13: 12,053
FY14: 12,866
FY15: 14,441

EBITDA
CAGR +15%

FY10: 573
FY11: 888
FY12: 941
FY13: 826
FY14: 904
FY15: 1,164

EBITDA Margin%

FY10: 8.2%
FY11: 9.2%
FY12: 8.3%
FY13: 6.9%
FY14: 7.0%
FY15: 8.1%

PAT
CAGR +20%

FY10: 240
FY11: 453
FY12: 531
FY13: 381
FY14: 426
FY15: 600

Revenue and EBITDA have shown strong growth with CAGRs of +16% and +15% respectively. EBITDA Margin and PAT have also improved significantly, with CAGRs of +20%.
Balance Sheet Highlights

Networth

<table>
<thead>
<tr>
<th>FY10</th>
<th>FY11</th>
<th>FY12</th>
<th>FY13</th>
<th>FY14</th>
<th>FY15</th>
</tr>
</thead>
<tbody>
<tr>
<td>1,493</td>
<td>1,865</td>
<td>2,312</td>
<td>2,569</td>
<td>2,852</td>
<td>3,254</td>
</tr>
</tbody>
</table>

D:E Ratio

<table>
<thead>
<tr>
<th>FY10</th>
<th>FY11</th>
<th>FY12</th>
<th>FY13</th>
<th>FY14</th>
<th>FY15</th>
</tr>
</thead>
<tbody>
<tr>
<td>1.00</td>
<td>0.80</td>
<td>0.53</td>
<td>0.31</td>
<td>0.23</td>
<td>0.04</td>
</tr>
</tbody>
</table>

Capital Employed

<table>
<thead>
<tr>
<th>FY10</th>
<th>FY11</th>
<th>FY12</th>
<th>FY13</th>
<th>FY14</th>
<th>FY15</th>
</tr>
</thead>
<tbody>
<tr>
<td>3,513</td>
<td>3,534</td>
<td>3,676</td>
<td>3,485</td>
<td>3,607</td>
<td>3,492</td>
</tr>
</tbody>
</table>

ROCE

<table>
<thead>
<tr>
<th>FY10</th>
<th>FY11</th>
<th>FY12</th>
<th>FY13</th>
<th>FY14</th>
<th>FY15</th>
</tr>
</thead>
<tbody>
<tr>
<td>11.0%</td>
<td>19.0%</td>
<td>17.0%</td>
<td>16.0%</td>
<td>18.0%</td>
<td>25.5%</td>
</tr>
</tbody>
</table>
Quarterly Performance Trend

Revenue

<table>
<thead>
<tr>
<th>Quarter</th>
<th>Q4FY14*</th>
<th>Q1FY15</th>
<th>Q2FY15</th>
<th>Q3FY15</th>
<th>Q4FY15</th>
</tr>
</thead>
<tbody>
<tr>
<td>Revenue</td>
<td>3,317</td>
<td>3,506</td>
<td>3,845</td>
<td>3,595</td>
<td>3,484</td>
</tr>
</tbody>
</table>

+4%

EBITDA

<table>
<thead>
<tr>
<th>Quarter</th>
<th>Q4FY14*</th>
<th>Q1FY15</th>
<th>Q2FY15</th>
<th>Q3FY15</th>
<th>Q4FY15</th>
</tr>
</thead>
<tbody>
<tr>
<td>EBITDA</td>
<td>242</td>
<td>272</td>
<td>308</td>
<td>288</td>
<td>284</td>
</tr>
</tbody>
</table>

+18%

EBITDA Margin%

<table>
<thead>
<tr>
<th>Quarter</th>
<th>Q4FY14*</th>
<th>Q1FY15</th>
<th>Q2FY15</th>
<th>Q3FY15</th>
<th>Q4FY15</th>
</tr>
</thead>
<tbody>
<tr>
<td>Margin</td>
<td>7.3%</td>
<td>7.8%</td>
<td>8.0%</td>
<td>8.0%</td>
<td>8.2%</td>
</tr>
</tbody>
</table>

+ 87 bps

PBT Before Exceptional Item & Margin (%)

<table>
<thead>
<tr>
<th>Quarter</th>
<th>Q4FY14</th>
<th>Q1FY15</th>
<th>Q2FY15</th>
<th>Q3FY15</th>
<th>Q4FY15</th>
</tr>
</thead>
<tbody>
<tr>
<td>PBT Margin</td>
<td>4.6%</td>
<td>5.3%</td>
<td>6.3%</td>
<td>5.7%</td>
<td>5.8%</td>
</tr>
</tbody>
</table>

* Q4 FY14 – figures adjusted for Rs. 35.19 Mn octroi refund under Package Scheme of Incentives 2007
Improving Dividend Profile

Dividend Per Share (Rs.)

<table>
<thead>
<tr>
<th>Year</th>
<th>Dividend Per Share</th>
</tr>
</thead>
<tbody>
<tr>
<td>FY11*</td>
<td>0.50</td>
</tr>
<tr>
<td>FY12*</td>
<td>0.50</td>
</tr>
<tr>
<td>FY13</td>
<td>0.75</td>
</tr>
<tr>
<td>FY14</td>
<td>0.85</td>
</tr>
<tr>
<td>FY15</td>
<td>1.05</td>
</tr>
</tbody>
</table>

- Continuous Dividend since 1998
- Stable Dividend Payout Ratio
- Declared Final Dividend of Rs.0.60 per share, amounting to 60% of Face Value
- Total Dividend of Rs. 1.05 per share for FY15

Payout Ratio incl. DDT

*Adjusted for Bonus Share Capital
Corporate Overview
Head Office, Pune, India
Incorporated Gabriel India in 1961

Serviced Commercial Vehicles segment from plant in Mulund

In House design centre followed by in house SPM design center

Single Unit Manufacturing to Multi Location segment wise manufacturing: Passenger cars segment with plant at Chakan & launch of McPherson Struts & Gas shock Absorbers, 2W segment with Plant in Nashik & Hosur, CV segment with plant at Dewas

OE Model – First time in Auto Industry

Expanded in all segments with new plants at Parwanoo, Khandsa, Sanand & Malur

Installed “Dynachrome Automation Machine” for plating, 1st in Asia

Expanded footprint to China

State of R&D Centres at Chakan, Hosur & Nashik

DSIR recognized all R&D Centres

1961-1990

1991 - 2000

2001 - 2013
Mrs. Anjali Singh – Chairperson, Gabriel India

- Joined Anand Group in 2005
- Studied Business Management at University of Westminster, UK, and Fine Arts at Central Martin’s School of Arts and Design, UK
- Also serves as Chairperson, Supervisory Board, Anand Group since 2011

Mr. Rohit Philip – Director & Group CFO, Anand Group

- Vast experience spanning over 17 years in a number of finance roles with significant depth of experience, structuring complex financial transactions, including the merger between United
- Prior to joining Anand, Rohit was Senior Vice President, Corporate Strategy and Business Development for United Continental Holdings Airlines and Continental Airlines

Mr. Pradipta Sen – Non Executive Independent Director

- President for India, Middle East and Africa region of Emerson, Fortune 500 conglomerate involved in Manufacturing products and Engineering Services
- Prior to joining Emerson, Mr. Sen spent 16 years with General Electric, USA in leadership roles
- Also sits on the Boards of various Emerson subsidiary companies like Emerson Process Management India Pvt Ltd, Emerson Climate Technologies Ltd
Mr. Atul Khosla – Non Executive Independent Director

- Founding Partner for Oliver Wyman (the leading global consultancy) in India
- Mr. Atul is actively involved in higher education and research in India, and is the founding trustee of Shoolini University at Solan, Himachal Pradesh
- Mr. Atul is a B.Tech from the Indian Institute of Technology at Kanpur and MBA from the Jamnalal Bajaj Institute of Management Studies, Mumbai

Mr. Aditya Vij – Non Executive Independent Director

- Vast experience spanning over three decades in the corporate world with a proven track record of developing and turning around businesses in various leadership positions.
- Served as the Chief Executive Officer at Fortis Healthcare Limited from July, 2011 to November, 2014. He joined Fortis Healthcare from Punj Lloyd where he held the position of Group President – Defence
- Prior to Punj Lloyd, Mr. Aditya Vij had a distinguished innings of 18 years with General Motors, across five countries in Europe and Asia. He served as an Executive Director of Sales, Marketing and After-Sales at General Motors Europe AG
Mr. Deepak Chopra – Group CEO, Anand Group

- Chartered Accountant & Company Secretary, with 37 years of experience across Industries
- Associated with Anand Group since 1976
- Rich experience in Finance, Tax, Operations, Secretarial, and Project Management

Mr. Manoj Kolhatkar – MD, Gabriel India

- B.E. Mechanical & DBM, with more than 25 years of experience in Automotive industry
- Associated with Gabriel India since 2011
- Prior to this, served in TATA Group in senior roles for 22 years

Mr. Rajendran Arunachalam – CFO, Gabriel India

- Qualified CPA (USA) and Degree in Management from BITS Pilani
- Associated with Gabriel India since Nov’ 2013
- More than 20 years of experience in areas Finance, Treasury across various industries
Led by Experienced Professionals

Mr. Rajendra Abhange, CTO
Mr. Atul Jaggi, COO, TWBU
Mr. Sumit Bhatnagar, COO, PCBU
Mr. Umesh Shah, COO, CVRBU
Mr. Amitabh Srivastava, COO, AMBU
Mr. Chetan Deshpande, VP, Human Resource

TWBU: Two Wheeler Business Unit; PCBU: Passenger Car Business Unit; CVRBU: Commercial Vehicle & Railways Business Unit
Awards & Accolades

- **Suzuki Motorcycles** – VAVE Cost Reduction
- **Toyota** – Quality Appreciation Award
- **M&M** - SPD Performance Award
- **Bajaj Auto** - Gold Quality Award
- **Volkswagen** - Appreciation Award
- **Yamaha** - Special Award for ‘Excellence in Sales Support
- **Dr. R.J. Rathi Award for Green Initiatives**
- **DSK Energy Conservation Award**

Gabriel India Ltd - Listed as one of the India’s Top 1000 companies for the 2014 by Business Today
Green Initiatives
- Green Initiatives Implemented across all plants.
- Solar Energy Park generates at its peak 400 KW. One of the largest Solar Car Park in Maharashtra
- Won MCCIA Dr. RJ Rathi & Institute of Engineers DSK Energy Award regarding Energy Conversation & savings

Innovation
- Innovation Course inaugurated by Chief Guest Former President of India Honorable Dr. APJ Abdul Kalam

Facility Expansion
- Inner Tube Grinding line, Outer Tube Cell and Front Fork Assembly Cell inaugurated at Gabriel Nashik plant

Technology
- Technology License agreement signed with KONI B.V. (KONI) of ITT Group for Commercial Vehicle, Buses and Industrial Equipment suspensions in India
- New Ride Van for Ride Tuning at OEM’s
- 12 patents filed for Process and Product Innovations
For further information, please contact:

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<th>Company</th>
<th>Investor Relations Advisors</th>
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<td>Mr. Rajendran Arunachalam</td>
<td>Ms. Sanjita Ghosh / Mr. Shogun Jain</td>
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